

For Immediate Release

CNL and Aujas Form Strategic Partnership

WOKING, UK and BANGALORE, India – Sep 10, 2009. CNL, a leading developer of Physical Security Information Management (PSIM) software, has signed a Partner agreement with Aujas, a Global Information Risk management services company.

Aujas Networks Pvt. Ltd. (Aujas) is focused on information risk management services. Aujas offer security services including IT GRC, Application Security and Identity & Access Management services. Aujas was founded by a core team of security professionals with decades of experience in security. Aujas is headquartered at Bangalore, India with presence in Middle-East and Africa.



Since 2001, CNL has been a pioneer in the rapidly growing integrated IP-based security solution market. The company's flagship product, IPSecurityCenter™, is a unique PSIM software platform, which centralises all security applications to form an advanced command and control solution. This increases situational awareness, allows greater collaboration both within organisations and with Emergency Response Teams, and reduces the overall cost of security operations.

Keith Bloodworth, CEO of CNL, comments, "This is an exciting relationship for CNL two reasons. Firstly, it is through partnerships like this, that PSIM will take its place at the heart of Enterprise Risk Management solutions. As we see the convergence between IT and Security gaining momentum and customer ask for holistic solutions for their security needs, Aujas is perfectly positioned to offer a converged solution."

Secondly, India as a major market for us, following a recent deployment of our software in India for one of the largest IT companies in the world. Demand is increasing and we need IT savvy companies like Aujas to meet end user needs."

Speaking on this, Aujas' CEO and co-Founder, Mr. Srinivas Rao said: "Organisations need to ensure the best and most rigorous procedures to mitigate the risk of the theft of assets, intellectual property and data. Their reputation depends on it. Whether an incident occurs virtually or physically, the impact remains the same; damaged credibility leading to a loss of business. Whilst a great deal of effort has is being expended ensuring computers and networks are secure, physical security remains vulnerable. Through this partnership, we would like to enable organizations to cover the full spectrum of security".

The new partnership status is in line with the shared CNL and Aujas vision for a holistic view towards corporate security using an open platform solution, to provide the freedom to choose best-of-breed components and to integrate with other systems for a future-proof solution.

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About CNL

Since 2001, CNL has been recognised as a pioneer in the rapidly growing integrated IP-based security solution market. CNL won its first international award for its unique hosted video management software in 2004. Following this success, CNL has been a lead the integrated security market, with its innovative PSIM software, IPSecurityCenter. This software has quickly been accepted by global corporations, critical infrastructure and homeland defence around the world. In 2009 their commitment to innovation and advancing the security industry was recognised by the coveted Frost and Sullivan Award for this.

For more information visit www.cnlsoftware.com.

About Aujas

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For more information visit www.aujas.com.

Contact

Adlan Hussain

CNL

adlan.hussain@cnlsoftware.com

+44 (0)1483 480088

Ganesh Rajapur

Aujas Networks Pvt. Ltd.

ganesh.rajapur@aujas.com

+91-80-40528527