

### For Immediate Release

#### CNL Expands European Channel with Industrial Security Systems

**WOKING, Surrey—March 24, 2009— CNL, the pioneer of Integrated Situational Management software, has signed a partnership agreement with Industrial Security Systems (ISS), an established provider of enterprise security solutions, with offices in Belgium, France, Italy and the Netherlands.**

Since 1979, ISS has been providing leading security solutions that combine innovation, quality and reliability. ISS designs, installs and supports complete solutions for access control systems, centralised security management, camera surveillance and alarm management, primarily within the industrial sector. With the industrial sector increasingly forming part of the critical infrastructure of countries, the company has recognised that enterprise level security requirements are becoming more sophisticated and essential.

Fony Buscemi, CEO of ISS, says “ISS is always improving and diversifying its know-how and expertise and we have been looking for an IP based integration product to meet our customer requirements. IPSecurityCenter™ is an exciting technology and fits perfectly in to our product portfolio, providing a platform to integrate our range of security products to form a complete control room solution. Given our extensive experience of mission critical security solutions, we can now offer our customers capabilities not previously possible. IPSecurityCenter will assist our clients in the migration from standalone to collaborative operations, delivering better performance and reducing costs.”

The partnership is in-line with CNL’s expansion into new markets across the globe. The company has recently signed new partners in the US, Middle East and Europe and are continually looking for security integrators who can provide systems using the network at the core of the solution.

Keith Bloodworth, CEO of CNL says, “We are delighted to have ISS as a partner, especially with their professional experience and solid reputation. They already represent some of the world’s leading security brands and are aiming their company exactly where we believe the security industry needs to be. ISS truly understands the benefits of our solution and has the skills to deliver highly technical IP based solutions.”

ISS will showcase IPSecurityCenter at the forthcoming Secura 2009 exhibition in Brussels. The event will take place between the 25-27 of March 2009, at the Brussels Expo centre.

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#### **About ISS**

Industrial Security Systems have been providing innovative, reliable and scalable security solutions to the industrial sector since 1979. It designs, installs and supports end to end solutions for access control, centralised security management, camera surveillance and alarm management, to clients

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across Europe. Its group of researchers and technicians integrate applications from well known security systems manufacturers such as GE and CNL. The company have adopted a philosophy of constantly improving and diversifying its expertise to anticipate the needs of its clients. [www.iss-security.com](http://www.iss-security.com)

### **About CNL**

Since 2001, CNL has been recognised as a pioneer in the rapidly growing integrated IP-based security solution market. CNL won its first international award for its unique hosted video management software in 2004. Since then, CNL has advanced to offer the most comprehensive and easy-to-use integrated situation management solutions available in the market at present. In order to lead the control room software market further and to deliver open technology based, fully compliant command and control solutions for all industry segments, CNL has developed IPSecurityCenter™. [www.cnluk.com](http://www.cnluk.com)

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