

For Immediate Release

CNL Awarded the “2009 European Situation Management Software Industry Innovation & Advancement of the Year Award” by Frost & Sullivan

WOKING, Surrey, UK - March 30, 2009 - CNL, the innovator of Integrated Situation Management software, are pleased to announce they have been awarded the prestigious Frost and Sullivan “2009 European Situation Management Software Industry Innovation & Advancement of the Year Award”.



Since 2001, CNL has been recognised as a pioneer in the rapidly growing integrated IP-based security solution market. CNL won its first international award for its unique hosted video management software in 2004. Since then, CNL has advanced to offer the most comprehensive and easy-to-use integrated situation management solutions available in the market at present. In order to lead the integrated situation management market further and to deliver fully compliant Command and Control solutions for all industry segments, CNL has developed IPSecurityCenter™.

It allows customers to manage, measure and minimise their exposure to security risk by providing them highly scalable, flexible and secure solutions for multiple CCTV, access control, fire and intruder alarm systems, building management, environmental monitoring and enterprise systems. IPSecurityCenter™ delivers complete visibility and control of its customer’s entire operation.

CNL have long been advocates of an open technology approach to their customer’s security needs, which opposes the closed proprietary systems that currently dominate global security, helping the industry to advance.

Keith Bloodworth, CEO of CNL says “CNL are honoured to receive this prestigious award from Frost & Sullivan, who are internationally recognised for their excellence, especially in the security market.

“As the innovator of truly open solutions that have helped advance control room management, we are delighted to receive this recognition and believe it is a credit to the talent, passion and creativity found within the company. The fast emerging Integrated Situation Management (ISM) market is normally overlooked or not understood by industry analysts, so it is therefore even more exciting to be recognised by Frost & Sullivan.

“Possibly of as much significance, is the elevation of ISM by Frost & Sullivan to a level it deserves. In the last 20 years we have seen little progress in control room management, but now both ISM and PSIM products are blazing a new trail in small, but highly innovative companies. What separates the latest products, like IPSecurityCenter, is they are not biased toward any single manufacturer.”

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This award comes at an exciting time for CNL, as they are seeing a significant shift in the market place, where more and more manufactures are starting to understand the importance of interoperability.

Adlan Hussain, Marketing Manager at CNL says, “Customers are demanding solutions which give them exactly what they want. Where in the past security departments were satisfied with the proprietary systems in the market, we are finding that as security migrates to the network and IT departments get involved, they are questioning the validity of these proprietary systems. When they say they would like to keep their existing systems and want them to interconnect to each other in a fully managed and compliant way, we offer them an open, IP based alternative that their IT departments can relate to.”

This award confirms CNL’s position as the premier choice for management software for command and control rooms.

Archana Rao, an Analyst at Frost & Sullivan revealed, “The 2009 European Situation Management Software Industry Innovation & Advancement of the Year Award, is presented to CNL, for its superior innovation, technological advancement and business performance. The award recognises the company’s development and commercialisation of its flagship product, IPSecurityCenter, the only integrated security management solution to deliver the risk management, security control and co-ordinated response required to overcome the existing security challenges.”

“CNL currently enjoys a market presence as the only developer of integrated security management solutions, delivering the risk management, security control and co-ordinated response required to overcome the existing security challenges. The company has developed a powerful technological capability, a keen pulse on the consumer needs and strong R&D expertise that has been successful in moving the state of the industry forward. Thus, these factors make CNL the worthy recipient of this award. “

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About CNL

Since 2001, CNL has been recognised as a pioneer in the rapidly growing integrated IP-based security solution market. CNL won its first international award for its unique hosted video management software (IPVideoCenter™) in 2004. Since then, CNL has advanced to offer the most comprehensive and easy-to-use integrated situation management solutions available in the market at present. In order to lead the integrated situation management market further and to deliver fully compliant command and control solutions for all industry segments, CNL has developed IPSecurityCenter™.

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