



For Immediate Release

CNL Software to Partner with AJAR-tec to Offer Integrated PSIM Solutions

GLOBAL RELEASE – November 23, 2011 – CNL Software, a world leader in Physical Security Information Management (PSIM) software, announces its partnership with AJAR-tec, who will offer IPSecurityCenter™, CNL Software’s Physical Security Information Management (PSIM) software, as part of its digital security and IPCCTV solutions.

As a Digital Media Solutions specialist, AJAR-tec seeks to identify and blend emerging and existing technologies, in order to deliver open system integrated solutions and bridge the video



surveillance & IT worlds with IP-centric solutions. IPSecurityCenter from CNL Software will enable control rooms to bring together legacy systems to reduce security costs while offering the ability to react faster and more precisely to incidents by creating a Common Operating Picture (COP).

“The current economic climate is putting pressure on security and law enforcement professionals responsible for the safety of people, assets and infrastructure. They are expected to improve their organization’s security whilst reducing operational costs, the only way they can effectively do this is by improving the way they use their current systems.” says Andrew Martin, Managing Director at AJAR-tec. “By adding IPSecurityCenter to our portfolio we can offer our clients the chance to maximize their investment in existing equipment by integrating video, visualization and security systems irrespective of manufacturer or the underlying technology.

“Features in IPSecurityCenter such as remote monitoring and trend analysis also provide significant opportunities for reducing overall security costs. Additionally the open architecture of IPSecurityCenter allows integration with other business systems including HR and facilities management, creating further cost savings”, continues James Condrón, VP Sales at CNL Software. “We are looking forward to working with AJAR-tec on new corporate and policing projects over the coming months”.

AJAR-tec has successfully designed, supplied, installed and commissioned projects to corporate organizations, government, transport, education, health, oil and gas sectors including a leading Global airline’s Operations Control Incident Centre in the UK as well as the police service.

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About AJAR-tec

AJAR-tec was formed in 2005 and is a Digital Media Solutions Provider with a proud working history with corporate, government, enterprise and technology organizations. As a Digital Media Solutions specialist, AJAR-tec look to identify and blend emerging and existing technologies, in order to deliver open system integrated solutions and bridge the AV & IT worlds with IP-centric solutions.

As well as the design and implementation of IPTV networks, AJAR-tec is experienced in the field of security and IPCCTV. Perhaps one of the most cost-effective and unique products in the AJAR-tec service range is Video Analytics. This outstanding software allows the detection and subsequent analysis of IPCCTV video for specific data, behavior, objects, activity, or attitude. For more information please visit www.ajartec.com

About CNL Software

CNL Software is a world leader in Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and ground-breaking security integration and business value initiatives in the world. Its work with leading organizations is helping to shape the future of security by offering thought leadership on key issues such as energy reduction, process compliance and business advantage in converged environments. For more information please visit www.cnlsoftware.com

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