



For Immediate Release

CNL Software Adds Three Engineers to US Operations, Builds US Partner Network

GLOBAL RELEASE - January 31, 2012 - CNL Software, a world leader in Physical Security Information Management (PSIM) software, is pleased to announce that it has expanded its US operations with the addition of three engineers to support knowledge transfer within its partner network.

The addition of Jonathan Barker, a senior software development engineer along with Mitch Mershon and Darren Monroe as solutions engineers, is affirmation of CNL Software's investment in its US operations. These resources will help to train, facilitate and support CNL Software's growing partner ecosystem, which now includes technology, channel, service and development partners.



"PSIM is mission critical to end users, and nowhere is this more true than CNL Software's US deployments, which now includes the largest Safe City PSIM deployment as well as 4 of the most utilized ports in the United States. We have moved into the next phase of market maturity and are building a network of partnerships with companies who will assist in the development, deployment and support of our PSIM technology." says Matthew Kushner, President - CNL Americas.

"Our efforts are now focused on accelerating the knowledge transfer to partner companies; it is essential that our partners understand our PSIM offering. We have developed advanced training programs as well as the Driver Development Kit; tools that facilitate partners to do more of the product delivery and driver production, which is helping them to commercialise our PSIM software. The recent addition of our Washington D.C. office will ensure we are ideally situated to make this process as efficient as possible."

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About CNL Software

CNL Software is a world leader in Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and ground-breaking security integration and business value initiatives in the world. Its work with leading organizations is helping to shape the future of security by offering thought leadership on key issues such as energy reduction, process compliance and business advantage in converged environments. For more information, visit www.cnlsoftware.com.



Press Release

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