

For Immediate Release

CNL Software Continues Expansion, Appoints Vice President of Marketing

GLOBAL RELEASE – May 11, 2011 – CNL Software, the world leader in Physical Security Information Management (PSIM) software, is pleased to announce the appointment of John Menzel as Vice President of Marketing. Menzel is a well-respected name in the global security industry, with over fifteen years of senior management experience in a range of successful enterprises. He joins a rapidly growing team at CNL Software, as it continues to expand its activities and dominate the global PSIM market.

John brings an extensive knowledge of the global security industry and a wealth of expertise with him to CNL Software. He has held a number of senior executive positions with major industry enterprises including National Sales Manager at Intellikey and Director of Business Development and Technology Integration and Product Marketing Manager at HID Corporation, a division of Assa Abloy. Through his latest venture he attained industry recognition as the CEO, President and co-founder of the innovative and highly profitable, XceedID, which was successfully acquired by Ingersoll Rand in 2008. Following the sale, John continued with Ingersoll-Rand Security in General Manager and Director of Marketing Strategy roles.



John brings a successful track record of establishing major reseller relationships and agreements with Fortune 100 companies on five continents including GE Security, United Technologies Corporation and Ingersoll-Rand.

Matthew Kushner, President - CNL Americas, comments, "This recently created role within CNL will strengthen our position as the world leader in PSIM development. We are continuing to expand our team at CNL to meet the increasing demands of our partners and the high profile projects they are being awarded including securing the City of Washington, D.C., Louisiana National Guard, the 4th busiest container port in the US. PSIM is now recognized as a game changing product within corporate security, critical infrastructure protection and Homeland Defense. It was essential that we recruit a highly experienced VP of Marketing with a genuine pedigree in high innovation companies to help take CNL to the next level."

John Menzel comments, "It is an exciting time for PSIM, with leading analysts predicting triple-digit, year on year growth. CNL Software is an innovator of this technology, and has led the market for over 10 years with the most deployments on multiple continents. CNL is well positioned for substantial growth in the next 12 months and will continue to dominate the PSIM market. I am thrilled to be a part of the CNL team."

John will be responsible for building closer relationships with CNL technology and channel partners, including IBM, Cisco, UTC, Ingersoll-Rand, Schneider Electric, Diebold, CIBER and Johnson Controls. He will also focus on increasing brand awareness of IPSecurityCenter™ and will work with other industry leaders to provide thought leadership in the fast paced PSIM market.

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Press Release

About CNL

CNL is a world leader in Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and ground-breaking security integration and business value initiatives in the world. CNL's work with leading organizations is helping to shape the future of security by offering thought leadership on key issues such as energy conservation, process compliance and business advantage in converged environments. For more information, visit www.cnlsoftware.com.

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