

### For Immediate Release

#### CNL Software Accelerates Technology Alliance Program with New Integration Manager

**GLOBAL RELEASE – August 25, 2011 – CNL Software, a world leader in Physical Security Information Management (PSIM) software, is pleased to announce the appointment of Warren Collins as Product Integration Manager. He joins the fast growing Product Management Group at CNL Software, as the company rapidly expands and adds new technology partners.**

Warren has over 20 years' international experience within the global physical security market. He has held senior roles within both manufacturers and security systems integrators with all aspects of physical security including, video surveillance, access control, intruder detection, fire notification, perimeter detection and video analytics. He brings with him international experience gained in presales, sales, technical support and product management.



For the last ten years, Warren has been focused on integration through his work with global manufacturers of access control systems. During this time he has gained significant experience in complex areas of third party system driver integration, making him a valuable addition to the TAP team.

His addition to CNL Software's Product Management Group will accelerate its Technology Alliance Program (TAP), which has already attracted over 40 industry manufacturers including Schneider Electric, Hirsch, Milestone, Axis Communications, G4S and Bosch. TAP partners are committed to open systems allowing complete integration of their applications and devices.

Warren Collins comments, "I am delighted to be joining CNL Software. Interoperability of systems is a major challenge for everyone within the global physical security industry today, be they manufacturers, systems integrators, consultants or end users. IPSecurityCenter™ is at the forefront of this movement with fully connected, intelligent, scalable and resilient systems."

Warren will be responsible for building closer relationships with all of CNL Software's international TAP partners, ensuring close development collaboration and tighter integration with their products. For more information and to register your interest in becoming a TAP partner, please email [tap@cnlsoftware.com](mailto:tap@cnlsoftware.com).

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#### **About CNL Software**

CNL Software is a world leader in Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and ground-breaking security integration and business value initiatives in the world. CNL's work with leading organizations is helping to shape the future of security by offering thought leadership on key issues such as energy conservation, process compliance and business advantage in converged environments. For more information, visit [www.cnlsoftware.com](http://www.cnlsoftware.com).



## Press Release

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