

For Immediate Release

CNL and AMAG Technology form Strategic Partnership

Torrance, CA, USA and Woking, UK - March 24, 2010 – CNL, a world leader in developing Physical Security Information Management (PSIM) software, announces it has formed a strategic technology partnership with AMAG Technology, a leading security management and video solution provider.

AMAG Technology offers intelligent networked solutions scaled to manage security management challenges from small, remote facilities to multi-national organizations located around the globe. At the heart of the AMAG Technology solution is the Symmetry™ Security Management System (SMS). Symmetry offers users the next generation of security solutions, bringing the core aspects of building security to intelligent, unified solutions.



The partnership will ensure seamless bidirectional integration between IPSecurityCenter™ and the Symmetry suite of products including access control, video, visitor management, smart card and biometrics. IPSecurityCenter is a leading PSIM product, which enables the integration of disparate security systems, aggregating visual, audio and data from these to provide real time intelligence. The partnership will provide end users of the Symmetry suite of products with complete situational management capabilities, process guidance, auditable compliance and the ability to work with technologies such as GIS mapping, GPS tracking, PIDS and analytics. Additionally it will enable the integration with other business systems such as BMS and IT.

Matt Barnette, VP Sales & Marketing at AMAG, comments “This partnership is in-line with our view of offering end users with leading technology for managing their entire Physical Security operations in a common operating picture (COP). Extending our ability to work with other technology vendors will allow best of breed solutions that complement our extensive range of solutions, ensuring the security and safety of people and property.”

“CNL has long demonstrated its commitment to work with leading suppliers in the Global Security industry, with over 30,000 systems deployed in over 110 countries AMAG has shown it has a compelling suite of leading products” comments Matthew Kushner, President, CNL Americas. “Physical Security operations no matter what size or vertical market have three core elements, people, systems and processes. If we look at a vast majority of security operations around the globe these elements are working in isolation. By allowing these systems to work in a cohesive and intelligent way, we can significantly harden security, reduce costs and reduce risks. Our continued strategy to work with our Technology Alliance Partners (TAP) ensures this is achievable at a lower cost with greater functionality.”

The TAP program was initiated by CNL to allow interoperability between disparate security technologies, giving End Users the ability to create optimized solutions for risk reduction within their organizations. It provides TAP partners with a Device Driver Kit (DDK) to allow faster and deeper integration within the CNL Partner Ecosystem.

Together AMAG and CNL will offer tailored solutions to a wide spectrum of markets including government, commercial, education, transportation, healthcare and banking.

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About AMAG Technology

AMAG Technology's Symmetry Security Management and Video Solutions can be found in a wide spectrum of markets: government, commercial, education, transportation, healthcare, utilities and banking. Based out of Torrance, California with sales and support located throughout the US, AMAG sells its Symmetry Product Portfolio of access control and network video systems through its Symmetry Authorized Resellers throughout North America. AMAG Technology is part of G4S Technology, a leading manufacturer of scalable, integrated security management systems headquartered in Tewkesbury, Gloucestershire, England. AMAG Technology has been at the leading edge of access control technology for over 30 years. For more information about AMAG visit www.amag.com.

About CNL

CNL is a world leader in developing Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and ground-breaking security integration and business value initiatives in the world. Their work with leading organizations is helping to shape the future of security by offering thought leadership on key issues such as energy reduction, process compliance and business advantage in converged environments. For more information, visit www.cnlsoftware.com.

Contact

CNL

Adlan Hussain

Marketing Manager

+44 1483 480088

adlan.hussain@cnlsoftware.com