

For Immediate Release

CNL and Reliance High-Tech to Partner

WOKING & CHESSINGTON, UK – November 4th, 2009 - CNL, the pioneer of Integrated Situational Management software, announces it has entered a strategic partnership with Reliance High-Tech, part of Reliance Security Group the UK's largest organically-grown security company.

This partnership will see Reliance High-Tech taking Physical Security Information Management (PSIM) solutions to the UK security market; to start with the focus will be large corporate organisations and Critical National Infrastructure (CNI) facilities.

Dan Thomas, Sales & Marketing Director, Reliance High-Tech comments "We are always looking to partner with companies who can provide us with the best possible combination of products and services to suit our customers' needs. CNL fits that spectrum and provides high-end intelligent, integrated PSIM solutions. In the current economic climate people are looking for improved security at reduced cost and by partnering with companies such as CNL we are able to provide that."



Reliance High-Tech has seen a sharp rise in the demand for intelligent integrated solutions, with reasons being cited by their customers including the need to make security functions more effective and more efficient, the need for security policy compliance and the increased level of terrorist threat.

Dan Thomas continues "We are delighted to have partnered with CNL. Their extensive list of reference sites and our strong footprint in blue chip corporate organisations and High Security environments such as CNI, gives us the confidence needed to enter a strategic partnership like this. IPSecurityCenter has the flexibility needed to meet our clients' requirements in these demanding sectors."



Keith Bloodworth CEO of CNL, comments "We are delighted to partner with Reliance High-Tech, part of the Reliance Security Group and one of the most recognised names in the UK security industry. Having Reliance on our side will help the industry realise these solutions are a reality, and are helping to secure some of the world's best know organisations."

"As the only developer of PSIM software in the UK, we have been actively pushing the benefits of PSIM integration over traditional methods such as bespoke integrations and single manufacturer solutions and now have our software deployed at many organisations including IBM, Greater Manchester Police and the British Library to name a few. The addition of IPSecurityCenter to Reliance High-Tech's portfolio will help amplify this message. "

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About Reliance High-Tech Limited

Reliance High-Tech, part of the market-leading Reliance Security Group of Companies, specialises in the design, delivery and management of electronic security and remote monitoring solutions. Reliance Security Group provides manned security, facilities management, support services and business outsourcing. We operate nationally, working with both private and public sector organisations across all markets and as a Group employ over 12,000 people from a network of offices around the UK.

About CNL

Since 2001, CNL has been recognised as a pioneer in the rapidly growing integrated IP-based security solution market. CNL won its first international award for its unique hosted video management software in 2004. Following this success, CNL has been a lead the integrated security market, with its innovative PSIM software, IPSecurityCenter. This software has quickly been accepted by global corporations, critical infrastructure and homeland defence around the world. In 2009 their commitment to innovation and advancing the security industry was recognised by the coveted Frost and Sullivan Award for this.

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