

**For Immediate Release****Southwest Microwave Join CNL Technology Alliance Program**

**Woking, UK - July 23, 2010 – CNL, a world leader in developing Physical Security Information Management (PSIM) software, has announced a partnership with Southwest Microwave Ltd a global leader in the design and manufacture of high security outdoor perimeter security systems, based in Worcestershire.**

With 40 years of experience and 53,000 installations in more than 80 countries, Southwest Microwave has earned a global leadership position in the design and manufacture of high security outdoor perimeter security systems. Their proven technology provides accurate, immediate detection of perimeter disturbances across wide-ranging markets, including government, military, utilities, corrections, industrial, and transportation applications.



This TAP partnership will start with the certification of Southwest Microwave's INTREPID™ Perimeter Intrusion Detection System to work within the IPSecurityCenter platform. This will be followed by other products such as the Outdoor Volumetric Detection system.

Nick Bray, Key Account Manager at Southwest Microwave comments, "We have some of the most widely used perimeter detection systems in the world, but detection alone does not provide security, it's what you do with this information that counts. We are seeing End User's specifying management systems which allow the intelligent use of our detection systems. They can then use our alarms and alerts to trigger the correlation of information from other systems such as mapping, video surveillance and access control to help determine the cause of an incident. This helps with the speed of the response, which is of critical importance. It also helps organisations better manage their response teams."

"Ultimately this partnership means organisations can put our technology to better use, which can only be good for all concerned. We will work with CNL at marketing this to End Users as we share a number of key vertical markets, such as Critical Infrastructure Protection, Aviation Transportation Security and Correctional Facilities."

Keith Bloodworth, CEO at CNL, says on the partnership "Southwest Microwave is a key vendor in the PIDS market. Their INTREPID™ sensor products offer enhanced features and unique detection capabilities to reliably protect the highest security sites and perform in harsh climatic extremes. They filter out unwanted alarms such as the weather and wildlife from real causes like a cut or climb over. IPSecurityCenter™ takes this to the next level and use's contextual information such as the time of day and the position of security teams to filter alarms once in the control room. Visually overlaying data from other systems aids this process further by allowing immediate situation awareness. Together our aim is to reduce unnecessary information from the control room, so operators can focus on real events."

The TAP program was initiated by CNL to allow interoperability between disparate security technologies and companies. By way of showing a truly open approach to application integration, TAP partners can be provided with a Device Driver Kit (DDK) to design, build, test and provide their products to the CNL Partner Ecosystem.

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### **About Southwest Microwave**

With 40 years of experience and 53,000 installations in 80+ countries, Southwest Microwave has earned a global leadership position in the design and manufacture of high security outdoor perimeter security systems. Their field-proven products provide accurate, immediate detection of perimeter disturbances across wide-ranging markets – government, military, utilities, corrections, industrial, transportation and VIP residential – for applications that dictate high performance and unyielding reliability. Their robust security management tools assure the seamless integration of all elements of a facility's perimeter security program.

Product excellence reflects only one component of the Southwest Microwave customer commitment. Their pledge to provide world-class customer care is backed by extensive technical service capabilities, including system design assistance, installation and commissioning services, comprehensive training and responsive tech support. By delivering proven technologies and broad-reaching value-added services, Southwest Microwave offers a solid foundation for long-term integrated perimeter security solutions. For more information, visit [www.southwestmicrowave.com](http://www.southwestmicrowave.com).

### **About CNL**

CNL is a world leader in developing Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and groundbreaking security integration and business value initiatives in the world. Their work with leading organisations is helping to shape the future of security by offering thought leadership on key issues such as energy reduction, process compliance and business advantage in converged environments. For more information, visit [www.cnlsoftware.com](http://www.cnlsoftware.com).

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