

**For Immediate Release****CNL Software Announces Technology Agreement with Ingersoll Rand Global Healthcare Practice to Create Innovative Solutions for Healthcare Providers**

**GLOBAL RELEASE - April 06, 2011 – CNL Software, a world leader in Physical Security Information Management (PSIM) software, has entered into an agreement with the Global Healthcare Practice of Ingersoll Rand, a world leader in creating and sustaining safe, comfortable and efficient environments.**



Under the terms of the agreement, Ingersoll Rand will license a private-label version of CNL's IPSecurityCenter™, a software-based integration and management platform, customized specifically for the healthcare market. CNL will develop the customized solution allowing healthcare providers to connect and manage disparate building, security and business intelligence systems such as video surveillance, access control, heating, ventilation and air conditioning systems, asset management, incident reporting, enterprise resource planning, lighting and nurse call.

“With the emersion of new technologies and increased regulations – as well as the need for more transparency to results – healthcare providers are looking for solution providers that offer innovative technologies to help them more effectively achieve their business goals,” reports Laura Rygielski Preston, Vice President of the Ingersoll Rand Global Healthcare Practice. “Working with CNL is a critical component in helping our customers overcome physical environment challenges in order to improve productivity and maximize financial performance.”

The announcement of the agreement comes on the heels of Ingersoll Rand launching its Global Healthcare Practice, a group of industry experts operating across Ingersoll Rand's Climate Solutions and Security Technologies sectors dedicated to advancing the physical environment of healthcare facilities around the world.

“CNL's IPSecurityCenter sits at the heart of some of the largest, most complex and ground-breaking security integration projects in the world,” emphasizes Matthew Kushner, President, CNL Americas. “This technology agreement combines CNL's industry leading software with Ingersoll Rand's expertise in the built environment to help shape the future of converged physical environments in healthcare.”

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**About Ingersoll Rand**

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands—including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane®—work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and



## Press Release

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increase industrial productivity and efficiency. We are a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit [www.ingersollrand.com](http://www.ingersollrand.com).

### **About CNL**

CNL is a world leader in Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and ground-breaking security integration and business value initiatives in the world. Their work with leading organizations is helping to shape the future of security by offering thought leadership on key issues such as energy reduction, process compliance and business advantage in converged environments. For more information, visit [www.cnlsoftware.com](http://www.cnlsoftware.com).

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