

For Immediate Release

CNL Announces Strategic Partnership with ESRI (UK)

Woking, UK - May 26, 2010 – CNL, a world leader in developing Physical Security Information Management (PSIM) software, announces a strategic technology partnership with ESRI (UK), the UK's leading provider of geographic information system (GIS) technology. The partnership will help businesses become more profitable and public service more efficient through a better understanding and analysis of location-based information.

ESRI (UK) is part of the ESRI global business network with more than 300,000 customers in 150 countries worldwide. ESRI technology runs on more than one million desktops and thousands of web and enterprise servers, providing the backbone for the world's mapping and spatial analysis.



ESRI (UK) will work with CNL through its ESRI Developer program and CNL's Technology Alliance Programme (TAP) to help organisations to think and plan geographically in order to make better decisions, keep communities safe and create a more sustainable world through greater efficiencies.

Keith Bloodwroth, CEO at CNL comments "The need to visualise all resources geographically is a key component of situational awareness. Without it you can see activities taking place but cannot give operators the required amount of clarity to deploy the best resource to resolve an incident. This is especially true of the size of projects we are working on; some of these facilities have perimeters of over 50km long. Despatching the wrong resource causes unnecessary delays in responding to critical situations."

"It is through partnerships with technology developers such as this that we are able to give organisations the tools to manage their environments intelligently, efficiently and most importantly securely. Without such partnerships, interoperability between life safety technologies just would not be possible," adds Geoff Tennant, Solution Partner Manager at ESRI (UK).

He continued: "CNL's integration platform IPSecurityCenter™ will allow ESRI End User's to bring their entire security estate into one system, managed via a workflow based operator interface. Additionally, the integration of these two technologies will provide existing user's of CNL's PSIM technology to leverage greater efficiencies and significantly improve their operations."

The TAP program was initiated by CNL to allow interoperability between disparate security technologies, giving End Users the ability to create optimised solutions for risk reduction within their organisations. It provides TAP partners with a Device Driver Kit (DDK) to allow faster and deeper integration within the CNL Partner Ecosystem.

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About ESRI (UK)

ESRI (UK) is the leading provider of geographic information system (GIS) technology, helping businesses become more profitable and public service more efficient through a better understanding and analysis of location-based information. ESRI (UK) employs over 300 people across six offices and offers GIS technology and an extensive range of consultancy and training services. It is the only company in the UK able to provide a complete and entirely integrated GIS technical solution.

ESRI (UK) has been providing GIS solutions for over 20 years to a wide range of markets including Central & Local Government, Commercial, Defence & National Security, Education, Public Safety, Utilities & Telecommunications, as well as catering for system integrators and application developers through the ESRI Developer Network.

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ESRI (UK) helps organisations to think and plan geographically in order to make better decisions, keep communities safe and create a more sustainable world. For more information, visit www.esriuk.com

About CNL

CNL is a world leader in developing Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and ground-breaking security integration and business value initiatives in the world. Their work with leading organisations is helping to shape the future of security by offering thought leadership on key issues such as energy reduction, process compliance and business advantage in converged environments. For more information, visit www.cnlsoftware.com.

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