

### For Immediate Release

#### IBM Showcases IPSecurityCenter™ at IFSEC 2008

**WOKING, Surrey, UK - 15 April, 2008 - CNL, a leading provider of integrated security management software, have announced that their latest software will feature on the IBM stand at IFSEC 2008. IBM and CNL will demonstrate the advanced IPSecurityCenter, which offers unparalleled levels of security by connecting disparate CCTV, intruder alarms, fire alarms, access control, personal alarms, building management systems, digital recording and business systems. IBM will be located at stand 16171.**

IPSecurityCenter is one of the most advanced integrated security management software solutions available; delivering the risk management, security control and co-ordinated response needed for today's security challenges. It provides an independent platform to integrate, manage and maintain existing security systems and assets through an easy to use graphical interface.

Johannes zu Eltz, Global Sales Manager for IBM Global Technology Services says "As a recognized leader in today's growing security market, we offer clients a broad range of solutions, from consulting and implementation to managed services. IBM's world-class technology and expertise, combined with IPSecurityCenter from CNL, helps clients protect their information and physical assets, reduce risk, and increase efficiency and productivity."

Keith Bloodworth, CEO of CNL, says "We are delighted to partner with IBM. Whilst CNL have been driving the convergence between Security and IT for several years with our IP based security software, we are now working with system integrators to deploy this technology. IBM has a significant presence in the logical security market and will bring much needed skills to the physical security market.

Over the last decade developments have taken place to ensure computers and networks are secure, however, physical security has been slower to take advantage of new technology. Together, IBM & CNL are changing this, by combining our strengths to deliver advanced software solutions."

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#### **Enquires**

Adlan Hussain  
Tel: 01483 480088  
Email: [adlan.hussain@cnluk.com](mailto:adlan.hussain@cnluk.com)

#### **About IPSecurityCenter™**

IPSecurityCenter is the most advanced security management command and control software available. It integrates disparate security systems such as CCTV, access control and alarms, building management services, enterprise-wide business applications and messaging systems.

IPSecurityCenter's ability to completely integrate all security applications, together with the ability to aggregate data and distribute to the point of need, will deliver actionable intelligence and total

## Press Release

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real time situational awareness. Customised operator guidance and workflows ensure the best outcome to any situation. These workflows also enable efficiencies, which provide a compelling and measurable ROI case.

### **About CNL**

CNL was founded in 2001, to utilise IP network infrastructures to integrate disparate security systems and assets through one interface, allowing customers to leverage significant strategic value for their business. Seven years later and with over 400 satisfied customers, CNL are an industry recognised leader in developing complete IP security software solutions and work closely with partners to lead the convergence of Security and IT.